

[Your Logo]

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# Detailed Proposal

[ Your Project ]

[Client Property]  
[Client Street]  
[Client City]

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**[ Your Company ]**

[ Your Building ]

[ Your Road ]

[ Your City ]

Project Name : [ Your Project ]

Phone : [ +44(0)123 4567 890 ]

Email : [ YourEmail@YourWebsite.co.uk ]

Website : [ www.YourWebsite.co.uk ]

Project No : [ PROJ:123 ]

Revision : 0

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## Ground Floor: Kitchen

Unit

Sub Total

### Video System



1 **Control4 ZLE-LU1E** £225.00 £225.00  
Ultra-HD Video receiver balun.  
Black

1 **Van Damme 104-102-201H** £24.38 £24.38  
Video Cable - HDMI - 1.0m

1 **Van Damme 104-300-080** £2.61 £2.61  
Data Cable - CAT6 UTP - 1.0m

### Audio System



2 **TruAudio GG-4** £290.00 £580.00  
4 Inch in-ceiling speaker.  
White

### Control System



1 **Control4 C4-TT7** £620.00 £620.00  
7 Inch Programmable tabletop touch screen.  
White



1 **Control4 C4-EA1** £365.00 £365.00  
Single room control processor.  
Black



1 **Control4 C4-SR260** £210.00 £210.00  
Programmable remote control with screen.  
Black



1 **Control4 C4-SKCB** £140.00 £140.00  
Programmable wired keypad with illuminated keys.  
Snow White

**Ground Floor: Kitchen Total £2,166.99**

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## Ground Floor: Study

Unit

Sub Total

### Video System



1	<b>Control4 ZLE-LU1E</b> Ultra-HD Video receiver balun. Black	£225.00	£225.00
1	<b>Van Damme 104-102-201H</b> Video Cable - HDMI - 1.0m	£24.38	£24.38
1	<b>Van Damme 104-300-080</b> Data Cable - CAT6 UTP - 1.0m	£2.61	£2.61

### Audio System



2	<b>TruAudio GG-4</b> 4 Inch in-ceiling speaker. White	£290.00	£580.00
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### Control System



1	<b>Control4 C4-EA1</b> Single room control processor. Black	£365.00	£365.00
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1	<b>Control4 C4-SR260</b> Programmable remote control with screen. Black	£210.00	£210.00
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1	<b>Control4 C4-SKCB</b> Programmable wired keypad with illuminated keys. Snow White	£140.00	£140.00
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Ground Floor: Study Total      £1,546.99

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## Ground Floor: Living Room

Unit

Sub Total

### Video System



1	<b>Control4 ZLE-LU1E</b> Ultra-HD Video receiver balun. Black	£225.00	£225.00
1	<b>Van Damme 104-102-201H</b> Video Cable - HDMI - 1.0m	£24.38	£24.38
1	<b>Van Damme 104-300-080</b> Data Cable - CAT6 UTP - 1.0m	£2.61	£2.61

### Audio System



2	<b>TruAudio GG-8</b> 8 Inch in-ceiling speaker. White	£550.00	£1,100.00
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### Control System



1	<b>Control4 C4-EA1</b> Single room control processor. Black	£365.00	£365.00
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1	<b>Control4 C4-SR260</b> Programmable remote control with screen. Black	£210.00	£210.00
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1	<b>Control4 C4-SKCB</b> Programmable wired keypad with illuminated keys. Snow White	£140.00	£140.00
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Ground Floor: Living Room Total      £2,066.99

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## Video System

	1	<b>Control4 ZLE-LU862</b> 8 Input, 8 Output rack mounted Ultra-HD video and audio matrix. Black (Silver Detail)	£5,500.00	£5,500.00
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## Audio System

	1	<b>Control4 C4-16ZAMSV3-B</b> 16 Zone rack mounted audio matrix Black	£1,105.00	£1,105.00
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	1	<b>Control4 C4-AMP108</b> 8 Zone rack mounted power amplifier. Black	£1,035.00	£1,035.00
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## Control System

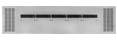
	1	<b>Control4 C4-EA5</b> Multiroom control processor. Black	£1,460.00	£1,460.00
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## Ground Floor: Equipment Closet

Unit

Sub Total

### Lighting System

	1	<b>Control4 C4-DIN-5PAN</b> 60M On wall lighting enclosure. Silver	£520.00	£520.00
	1	<b>Dimmer - Type A</b> 8 Channel adaptive phase dimmer.	£830.00	£830.00
	1	<b>0-10V Dimmer - Type A</b> 8-Channel 0-10V lighting dimmer.	£620.00	£620.00
	1	<b>Relay - Type A</b> 8 Channel lighting relay.	£600.00	£600.00
	1	<b>Switch - Type A</b> 8 Port DIN rail mounted ethernet switch.	£240.00	£240.00
	1	<b>Gateway - Type A</b> Bus ethernet gateway for lighting controllers.	£175.00	£175.00
	1	<b>PSU - Type A</b> 48V Bus Power Supply	£105.00	£105.00
	1	<b>Terminal Block - Type A</b> Terminal block assembly for 8-channel relay.	£55.00	£55.00
	1	<b>Terminal Block - Type A</b> Terminal block assembly for 8-channel dimmer.	£50.00	£50.00

### Equipment Enclosure



1	<b>Medium Sized Wall Mounted Rack</b> 12U Wall mounted equipment rack with cable and thermal management.	£1,000.00	£1,000.00
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**Ground Floor: Equipment Closet Total    £13,295.00**

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# Proposal System Summary

## Video System

£6,255.97

The video distribution system enables you to watch multiple sources (such as Blu-ray players or satellite receivers) in multiple locations. Because your devices are stored centrally out of site, you're able to watch one source in many rooms, or a different source in each room. This easily enables you start watching a movie or recorded TV programme in one room and finish watching it later in another.

## Audio System

£4,400.00

This distribution systems acts as the foundation of your entertainment system by enabling you to listen to your favourite audio content from devices that are installed out of site. Thanks to this centralised system you're able to enjoy professional sound from discretely installed speakers without compromising the aesthetics of the property.

## Control System

£4,225.00

The purpose of this system is to deliver intuitive control of devices throughout your home, you will be able to control music, TV, lighting and intercom functions all from an easy to use interface. This system also allows you to control these facets with smart devices, such as phones and tablets, giving you total mobile control whilst at the property or away.

## Lighting System

£3,195.00

Lighting control systems allow you to utilise custom scenes, which in turn dim or switch off various lights in a room or across the whole property. Each area can have an array of lighting scenes, enabling you to choose different effects to reflect the function of the room at any time (such as a dim scene for entertaining or movie watching). With intelligent programming these systems can also provide energy savings, by limiting the power of the lighting to 95% it is possible to extend lamp life and reduce electricity consumption without any noticeable difference in brightness.

## Equipment Enclosure

£1,000.00

The rack enclosure is where all centrally located equipment is installed, not only does this mean the equipment is out of site, but it also means that it is structured, serviceable and easy to maintain. Installing the equipment in a rack enclosure ensures we have adequate space for cable management and airflow.

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# Proposal Summary

## Location Summary

Kitchen	£2,166.99
Study	£1,546.99
Living Room	£2,066.99
Equipment Closet	£13,295.00

## System Summary

Video System	£6,255.97
Audio System	£4,400.00
Control System	£4,225.00
Lighting System	£3,195.00
Equipment Enclosure	£1,000.00

## Proposal Summary

Equipment Total	£18,629.58
Discount	£446.39
Subtotal (Exc VAT)	£19,075.97
VAT (@ 20%)	£3,815.19
<b>Total (Inc VAT)</b>	<b>£22,891.16</b>

## Signatures

[ Your Client ]

Date

/ /

[ Your Company ]

Date

/ /

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# Contract

Payment Schedule	%	Due Date	Amount
Initial Deposit	10.00		£2,289.12
1st Fix Installation	30.00		£6,867.35
2nd Fix Installation	20.00		£4,578.23
Final Fix Installation	20.00		£4,578.23
Programming	10.00		£2,289.12
Completion	10.00		£2,289.11
<b>Total (Inc VAT)</b>			<b>£22,891.16</b>

Signatures	Date
[ Your Client ]	
	/ /
[ Your Company ]	
	/ /

- A. The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".
- B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.
- C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D. Progress payments will be made according to the payment schedule above. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E. Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F. This Proposal expires 30 days following the date stated on the bottom of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G. All drawings and documentation are contingent on retainer. Since preparing a proposal requires system design & engineering by a professional Systems Integrator, only one version of the proposal will be prepared without a retainer. If a second version is required or if project is for design & documentation only, a Design Retainer will be collected. This Design Retainer will cover up to three additional designs and proposals, as well as one block-diagram drawing of the system.
- H. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.